

A REVIEW ON REGULAR JOB VS. ENTREPRENEURISM

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Abstract

Entrepreneurship is the ability to start a new business and manage it successfully by generating more profit. In order to start a business and to run it effectively, entrepreneurs often take many risks. The act of entrepreneurship is related to operating and growing a business. Basically, it is tough to generate profit in a business and survive in the market for a longer time. So, to be a great entrepreneur, one must possess extraordinary planning, organizational skills, and financial knowledge. An employee is a person who works for a company while performing his or her duties, whereas an entrepreneur is a person who creates a new business while bearing risks and enjoying most of the profits and rewards.

Keywords: business, Entrepreneurship, organizational.

Introduction

The main difference between employee and entrepreneur is that the employee should follow the rules and instructions given by an organization, while the entrepreneur is the one who makes the rules and issues instructions for employees. Employee and entrepreneur are two titles we can find in an organization. Both employees and entrepreneurs work for the betterment of an organization. However, entrepreneurs work for themselves while employees work for employers or entrepreneurs. An employee is a person who performs specific duties for a company. An employee always seeks help from the administration or from the employer at work. At the same time, an employee receives a salary for the service he/she is offering to the company. Employees are also entitled to the benefits given by the employer. Furthermore, employees are protected and secured by law in terms of employment rights. They can take different types of leaves, such as sick leaves, casual leaves, paid leaves, and other leaves. According to necessity, the employees have the right to take leave.

While entrepreneurship might sound like the immediate and tempting career choice, it is not for everyone. You might not be ready to make all the necessary sacrifices down the road. On the other hand, if you just stay at your current job and never try something different, you might end up having regrets a decade from now, when it will be too late. So to help you make a decision, start by understanding your knowledge and technical skills, then look at this in-depth breakdown of the advantages and disadvantages of both being an entrepreneur and an employee.

| EMPLOYEE | ENTREPRENEUR |
|--|---|
| An employee is a person who works for a company while performing his or her duties | An entrepreneur is a person who creates a new business while bearing risks and enjoying most of the profits and rewards |
| Gets a fixed compensation for a month | Does not get fixed compensation |
| Has to follow instructions | Issues instructions and demands |
| Not responsible for each decision of the company | Responsible for every decision of his company |
| Entitled to different types of leaves in accordance with necessity | Not entitled to specific types of leaves |
| Have a specific retirement age limit | Do not have an exact age limit to exit their carrier |

Pros And Cons Of Being An Employee

Being an employee might not be so bad, after all. However, at the same time, it can be a mistake to accept this as your destiny and take or keep a job. Let's see why.

1. You Will Not Worry About Not Getting Paid Next Month

One of the good things about a regular job is that you will receive your money every month. That means you can just keep doing what you do, and not worry about a business project not working out, a client not paying, or else. That level of insecurity is left for entrepreneurs.

2. Employee Benefits

The perks of being an employee include paid vacations and sick days, health and life insurance, a retirement plan, social security, workers compensation, and more. That makes life much easier for the employee.

Imagine having to deal with all these yourself and paying for them from your pocket. Because that is the life of an entrepreneur.

3. Separating Life And Work

Not everyone wants to be the busy business owner who leaves a family event to handle a crisis at work or the entrepreneur and parent who's always on the phone or answering emails and travelling all the time to meet with clients.

What's more, the lack of fixed working hours can drive some people crazy, ruin their sleep, and eventually affect their mental and physical health.

Employees, however, know precisely when and for how long they need to be at work, after which they can leave and forget about anything that happened there. That means they can strive and usually achieve a work and life balance. These are not connected in any way, which is comforting for people who do not want unnecessary stress in their life.

4. Not Fulfilling Your Potential

If you stay at your job forever, you will never grow and see what you are capable of. Because that takes courage, you need to enter a new field, form connections, risk a lot, make sacrifices, and fail a few times before you succeed. These are some of the main reasons why people never start their own business.

You might avoid that thought for a while, but eventually, it hits you: there you are working the same thing you did five years ago and not having done anything new with your life. You realise that you are investing the best and most energetic years of your life to something you do not enjoy. Not only are average workers not happy. It is proven that a job makes people miserable over time.

5. Making Someone Else Rich

There's not much that can motivate employees as no extra amount of work will make them any richer. In fact, it will only help their bosses. If you are looking to change your financial situation and want to be more independent, then being an employee is not the right path for you.

6. Boredom

Job monotony will get to you eventually. Most people hate waking up in the morning, the commute, the office and atmosphere, the tedious projects. If you dedicate your whole life to that, you might end up depressed and lose the desire to achieve more or make a change.

Pros And Cons Of Being An Entrepreneur

Now, let's see what's on the other side. You might be admiring entrepreneurs who are transforming the business world or those small business owners who seem to be living the ideal lifestyle. However, it is not always easy. In fact, they admit it is the hardest thing they ever did. However, they still love every part of it. Let's see if you can enjoy such a journey too.

1. Starting A Company Is Not Easy

Forming a limited company involves paperwork, taking responsibility, doing research, handling finance and legal. Moreover, that is something that will make most people quite stressed out. If you get past it, though, it will be okay.

2. You Will Not Make It With Your First Business Idea

The sad thing about entrepreneurship is that you need to make plenty of mistakes before you get it right. Your first business or business idea is unlikely to be successful, so don't expect any money is coming in the first month or even year after starting your own company.

However, even some of the biggest names in business did not succeed from scratch. Elon Musk, for instance, saw much bad feedback with the first version of PayPal, and his first three rocket launches were a failure (which cost him hundreds of millions of dollars).

However, he did not give up. In fact, he says "If things are not failing, you are not innovating enough." Today, he is the CEO of Tesla and SpaceX and is changing the world in ways other people could not even imagine. If you decide to be an entrepreneur, you will have to accept the fact that failure is a big part of the journey.

3. The Work Never Stops

As an employee, you are just waiting for the workday to be over so you can relax at home and not even think about anything work-related. Then, you wait for the weekend so you can do something fun.

Entrepreneurs do it differently, however. When they are building a business, they work all the time. Their mind is always trying to fix problems, think of ways to find new clients, or generate new business ideas. They also need to be available for others 24/7.

There's no one else to blame if something goes wrong. So the entrepreneur might wake up at night to fix a payment issue, or dedicate their whole holiday at an exotic destination to building a sales funnel for a new product.

4. You Are Your Boss

Entrepreneurship involves risk, uncertainty, stress and failure. However, at the end of the day, no one else is telling you what to do. You can take a day off whenever you feel like, or structure your work according to the other things you need to get done. It just means you will

catch up later or do some more work in advance. That means you have all the flexibility in the world, which equals freedom.

Then, you own your time. That is our most precious possession, and employees do not have it under their control. However, as an entrepreneur, you do.

5. Growth In Every Possible Way

If you dedicate your career to being an entrepreneur, you will also be a learner. You will seek personal and spiritual growth in the face of mentors, books, networking events, online courses, life lessons, experience, etc. You will be becoming the best possible version of yourself, and that will affect your business positively too.

Next comes business growth. The more effort you put into your project, the more opportunities will come your way. You never know when something written by you will go viral online when you'll receive a great offer by email after someone found out about your work, or will meet your next partner.

Last but not least, you will have the chance to reach all your financial goals, no matter how big they are. You cannot become a millionaire by working for someone else. However, you can do it by building the next best product, creating a brand that gets much attention, becoming an expert in your field and charging a lot per hour of your time, or else.

The best thing is that there are no limitations here. You are creative, productive and determined, ready to work as much as it takes to make your dreams come true. Being an entrepreneur means you can enter more than one market, have different products and services, serve different types of audiences, and thus diversify your income. This will bring you financial stability. So even if one income stream is hurt because of outer factors (such as the economy, a change in people's desires, a new competitor, or else), it will affect your monthly income just a bit.

Common Characteristics Of Successful Entrepreneurs

There's a growing community of people who chose to abandon the comfort of a 9-to-5 corporate gig in exchange for a low-paying, statistically-unwise, nerve-racking prospect of building something from scratch. And they're loving every minute of it. And why wouldn't they? Successful entrepreneurs are the rockstars of the 21st century, showered with praise and inundated with deals that would make even Mick Jagger's head spin (well, more than usual at least). Still, data is a harsh mistress, especially to entrepreneurs. Nine out of ten startups fail, and it's becoming increasingly difficult to find sufficient funding for your project. With that in mind, before you quit your day job and lay your entire future on the line, it's crucial to ask yourself: 'Do I really have what it takes to make it as an entrepreneur?' To help you out on the road to self-awareness, here's our list of the most common character traits found in successful entrepreneurs. While none of these can guarantee your place among the business stars, they're often obligatory in any startup's success.

1. Unbridled Passion

Whatever you're trying to build, being clinically obsessed with your product is the first step to making it big. Above all, entrepreneurs are people on a mission. Whether it's reinventing a multi-billion dollar industry, curing notorious diseases or helping people poop better, they are completely shameless and unapologetic in their drive.

According to a Gallup poll, only about 13% of employees worldwide describe themselves as 'engaged at work'. Entrepreneurs, too, are not engaged at work. They are their work. The market doesn't care about anyone's dreams and aspirations. It is cold and unforgiving, and the only way to beat the odds is by living and breathing your idea.

Being passionate about your work also makes perfect business sense. Enthusiasm is contagious. It spreads to your co-workers, making them work harder to enact the company vision. It shows in your service, turning your customers into loyal ambassadors of your brand.

Lack of genuine zeal about their product is one of the biggest pitfalls of today's entrepreneurs. Sure, building a selfie app seems to pay dividends nowadays, but is that really something you care about? If so, by all means, make our selfie game stronger. If you're only doing it for the money, though, there are plenty of other gaps in the market to consider. One of them is sure to light your own entrepreneurial fire.

2. Immunity To Stress

Running a startup is not for the faint of heart. With so many things that can potentially go wrong at any given moment, keeping it together takes some unique problem-solving skills, along with an abnormally high-stress threshold.

In a nutshell, being an entrepreneur means living with growing uncertainties. You've spent all of your savings on building a product – but what if nobody wants to buy it? What if your competitor beats you to the market? How will you pay your employees next month? What if you run out of money? What if the customers are unhappy with the design?

Needless to say, operating your own business requires a special kind of mental tenacity. But it is this exceptional ability to manage your fears that separates the Facebooks from the Myspaces of this world.

By nature, startups are a high-risk, high-reward type of venture. Remaining your composure while your burn rate skyrockets is not an easy task. It is, however, one that most founders have had to face at one point or another. Deep breaths.

3. Stubborn Persistence

Like it or not, your startup will not be an overnight success story. If anything, you will probably be turned down countless times each step of the way – from the low-key app reviewer to multi-million VC funds. And you know what? That's perfectly fine.

Rejection is a way of life for most entrepreneurs. The most successful founders today are those hardly phased by people constantly telling them 'no'. That is not to say they keep doing the same thing expecting it to work. Instead, they see every denial as a chance to gain invaluable feedback about their product.

The worst thing you can do is take rejections personally. If you want to make it as an entrepreneur, you're going to have to check your ego at the company door. Learn to love your failures instead – you'll be able to learn from them quicker if you do.

When the going gets tough, the tough get going. To succeed, you must first fail. It's not how hard you get knocked down, it's... you get the point. Perseverance is central to any startup's success. If you're looking for a quick way to get rich, you're probably better off trying the lottery.

4. Leadership

It's dangerous to go alone! (Come on, no Zelda fans?) An entrepreneur is only as strong as his team. Remember that Gallup poll from a moment ago? If you're unable to cultivate mutual trust and motivate the people you work with, it will soon become impossible to get anything done on time.

Team disharmony is repeatedly quoted as one of the biggest causes of startup failure. As such, the best way to build quality relationships with your employees is by enforcing and encouraging transparent communication at all times.

Most startups can't afford a resident HR department early on, so it's the CEO that has to ensure everyone feels excited about the work they're doing. That's why empathy is such a hot commodity among founders: it's on them to identify each employee's primary drivers, and sense when their needs aren't being met.

An entrepreneur also has to be able to 'sell' his company vision not only to his employees, but to his customers, partners, and even prospective investors. A little charisma goes a long way, and being a master storyteller is pretty much in the job description.

5. Cash Flow Management

Startup bankruptcies are often the result of poor financial oversight, rather than the innate lack of demand for your service. Handling money is just as important as making money, and too many founders seem reluctant to brush up on their math.

This is where you should let your inner Scrooge McDuck shine. In its essence, cash flow represents the movement of funds in and out of your company. On one side, there's the money pouring in from your clients, which translates to income. On the other is the amount you spend paying for tools, supplies and workers, otherwise known as expenses.

An entrepreneur still in business a year in knows his exact cash balance at any given moment. He knows his cost of customer acquisition or cost per unit like the back of his tired hand. He

has identified and quickly gotten rid off all unnecessary expenses related to his business. Becoming paranoid about your money is the first step to never having to worry about it again.

6. Perpetual Adaptability

To keep your business afloat, you'll often have to be more flexible than an Olympic gymnast. Being able to quickly adapt to shifts in the market means revisiting the drawing board every now and again, and making significant changes to your design, features or even the entire business model. If your final product looks almost nothing like what you initially started with, you're probably doing it right.

Many founders are far too slow or too hesitant when it comes to adapting to market's demands. A lot of times, this unwillingness to change comes down to nothing but ego. Being flexible means accepting that you were plain wrong in the past. It also means acknowledging that what you're doing just isn't working, over and over again. Constantly doubting yourself can be hard to reconcile with having a strong sense of self, which is also imperative to making it in business.

There is a sweet spot somewhere between complete insecurity in your decisions and a grossly-inflated self-confidence. Find it, and you're already ahead of 90% of entrepreneurs.

7. Endless Curiosity

In the world of startups, if you stop learning, you die. Most of what today's founders are doing has yet to be taught in schools, so it's on you to find the information you need on your own. As an entrepreneur, you often need to find a gap in the market first and get familiar with the market second. You couldn't find a sitter for your dog and complained to your friend. He's had the same problem, so you thought to yourself: 'what if I started a community of dog sitters all around the country?'

At this point, you probably have no clue what the market actually looks like. You don't know how big it is if there's any competition, and what dog-specific regulations are in place. What you do have, however, is an idea. Making it a reality requires rigorous testing and becoming a bonafide expert in everything dog sitting, from interviewing distressed owners to actual product development.

Conclusion

The main difference between employee and entrepreneur is that the employee should follow the rules and instructions given by an organization, while the entrepreneur is the one who makes the rules and issues instructions for employees. Employee and entrepreneur are two titles we can find in an organization. Both employees and entrepreneurs work for the betterment of an organization. However, entrepreneurs work for themselves while employees work for employers or entrepreneurs. This learning process never stops. There will always be new features and business venues to explore, and fresh obstacles to overcome. Knowing your industry inside out requires a genuine interest in what you do, and a desire to always be one step in front of the competition.



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